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Huggy Rao at TED

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[Entire Talk]

How to Scale Up

Excellence in an

Organization

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Sutton \u0026

Huggy Rao |
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(Audiobook) by
Robert I. Sutton

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From Freelance
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interview with
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\ "Scaling Up

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Overview Huggy

~~Rao \u0026 Bob~~

~~Sutton: Scaling
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*2.13.14 Scaling
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Bob Sutton,

Huggy Rao and

John Lilly Weigh

In Hayagreeva

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Rao Keynote

*Talk: Scaling Up
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Scaling Up How a

Few Companies

Make It and Why
the Rest Dont

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Stanford

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Sutton Scaling

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"Scaling Up

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offers a strong

antidote to the

common pap--the

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delusions,
impatience and
incompetence--
that too often
frustrate

reforms and keep
many good ideas
from achieving
their goals.

Through engaging
accounts of both
organizational
successes and
colossal

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failures, Sutton
and Rao offer
practical wisdom
for scaling
improvements in
complex
institutions.

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Kindle edition

by Sutton,
Robert I., Rao,
Huggy. Download
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Excellence,
bestselling
author Robert
Sutton and Huggy
Rao tackle a
challenge that
determines every
organization's
success: scaling
up farther,

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faster, and more effectively as a program or an organization

creates a larger footprint.

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Robert I.

Sutton,

Hayagreeva Rao.

Crown Business,
2014.

Organizational
Behavior, Career
& Success,
Leadership,
Management.

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Excellence shows
what it takes to
build and
uncover pockets
of exemplary
performance,
spread those
splendid deeds,
and as an
organization
grows bigger and
older – rather
than slipping
toward

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mediocrity or
worse – recharge
it with better
ways of doing
the work at
hand.

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Excellence gives

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us a well-crafted framework for thinking about and addressing the nitty-gritty problems on the ground without getting derailed by lofty goals. Sutton and Rao keep us focused on the personal actions required

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for tackling
this leadership
challenge."

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This complete

summary of the

ideas from

Robert Sutton

and Huggy Rao's

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book “Scaling Up
Excellence”

shows you how
you can look at
a part of your
organisation
that is working
well and get all
the other parts
to follow.

According to
Sutton and Rao,
this can be
difficult to

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scale up and
implement but it
is possible.
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SCALING UP

EXCELLENCE is

the first major

business book

about scaling

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and is co-authored by two Stanford professors:

Robert I. Sutton
and Huggy

Rao. For every leader, team or organization, the “problem of more” is universal: how do you spread pockets of

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Excellence from
those who have
them to those
who need them?

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Scaling is one
of the toughest
challenges that
senior leaders

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face. Executives can always point to places where a company is doing a great job. What drives them, keeps them up at night, and devours their workdays is the difficulty of spreading excellence to more people and

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more places.

This “problem of more” is tough to crack.

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Bad to great:

The path to scaling up excellence |

McKinsey

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Sutton, Robert
I., Rao, Huggy:
Amazon.com.tr

Çerez

Tercihlerinizi
Seçin Alışveriş
deneyiminizi
geliştirmek,
hizmetlerimizi
sunmak,
müşterilerin
hizmetlerimizi
nasıl

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kullandığını
anlayarak
iyileştirmeler
yapabilmek ve
tanıtımları
gösterebilmek
için çerezler ve
...

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written by

Robert I.

Sutton, Huggy

Rao. Read this

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devices...

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By Bob Sutton

Stanford

University

Professor Bob

Sutton stopped

by AMA recently

to participate

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in a webcast
about his new
book *Scaling Up
Excellence:*

*Getting to More
Without Settling
for Less* (Crown
Business, 2014),
which he
coauthored with
Huggy Rao. The
following has
been excerpted
and adapted from

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his remarks.

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Excellence | AMA

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for Less How do
the best leaders
and teams
instill,
develop, and
spread the right

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mindsets in
their people?
What does it
take to build or
uncover pockets
of exemplary
performance? How
do you keep
recharging
organizations
with ever-better
work practices?

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Scaling up

excellence is

the key to

creating a great

organisation.

It's how a

small enterprise

expands without

losing focus.

It's how a

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brilliant new
idea or plan
developed by the
few...

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framework for thinking about and addressing the nitty-gritty problems on the ground without getting derailed by lofty goals. Sutton and Rao keep us focused on the personal actions required for tackling this leadership

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for ...

Organizations

need to be able

to scale to

survive. In

their 2014 book,

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Excellence,
Robert I. Sutton
and Huggy Rao

share research-
backed

strategies that
can help

organizations
replicate

excellence in
new places and
successfully
scale. This

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audiobook

summary distills
some of the key
lessons in

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Excellence into
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for Less. Why

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center? Why

can't all the

research ...

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the first major
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deals with how

leaders can

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spread exemplary
practices in
their
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